



BERGKELDER
Vinotèque
 WINE BANK / WYNBANK

ADVANTAGES OF USING BERGKELDER VINOTÈQUE'S UNIQUE MATURATION SERVICE



Established in 1984, the Vinotèque Wine Bank is part of the historic Bergkelder winery located on the outskirts of Stellenbosch. It offers members a private cellar in which to store and mature the wines they purchase from the Vinotèque under optimal conditions. Members enjoy access to a number of benefits, including a superb range of wines, private members tasting room, annual maturation reports, a gift service and free delivery to your door.

IT'S EASY TO BECOME A VINOTÈQUE MATURATION MEMBER



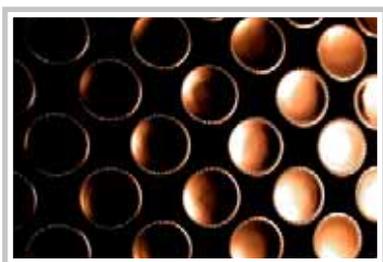
There's no membership fee! You only pay for the wine and a nominal maturation fee per case per year. The purchase of just one case of wine automatically makes you a member and entitles you to all the unique privileges that only Vinoteque members enjoy. Completing the membership form is your first easy step into the Vinoteque Wine Bank where the experienced Bergkelder Vinoteque team is ready to assist you.

SUPERB WINE SELECTION



Choose from such great names as Alto, Allesverloren, Jacobsdal, Le Bonheur, Neethlingshof, Plaisir de Merle, Stellenzicht, Tukulu, Uitkyk, Lomond, Durbanville Hills, Zonnebleom, Fleur du Cap, JC Le Roux, Pongracz, Monis and Nederburg.

IDEAL MATURATION UNDER EXPERT SUPERVISION - YOUR OWN PRIVATE CELLAR



Kept in ideal conditions - temperature ± 14 °C, 75% humidity, low light level and an almost complete lack of vibration - the quality of your wine is guaranteed.

In the world of fine wine the word Provenance is becoming more important. Simply put, Provenance means origin or source. It is crucial when buying or selling older vintages, that you know where and how the wine has been stored or matured, to ensure that you are able to enjoy the wine in perfect condition. At the Bergkelder Vinoteque we only offer wines with impeccable condition and provenance.

CHOICE OF YOUNG OR FULLY MATURED WINES AND OTHERS IN BETWEEN



At the Vinoteque Wine Bank, we strive to cater for all our clients needs and therefore release a number of different fine wine offers, during the course of the year, to suit all preferences. Whether you prefer to purchase young wines to mature in your own cellar or ours, or wish to buy wines that are fully matured and ready for enjoyment, there will be an offer attractive to you.

E-COMMERCE WEBSITE FOR WINE LOVERS



Buying and cellaring rare, special wines has never been easier. The Vinotèque Wine Bank, a unique concept that takes the challenge out of buying and maturing fine, rare wines, has launched its website, www.vinoteque.co.za. A highlight of the new site is the online purchasing option, which is easy to navigate with a simple shopping cart system. It also offers an extremely useful wine comparison feature, which allows you to compare the characteristics of several wines at once according to your personal preference, for example vintage, cultivar, unit type and price, area of origin, alcohol, residual sugar, pH and total acid. Brief tasting notes and food pairing suggestions are also included.

MATURATION REPORT



All wines entrusted to the care of the Vinoteque Wine Bank are regularly tasted by our own tasting panel. You receive an annual report that tells you how your wine is developing and lets you know when it has reached optimum maturity and is ready for your enjoyment.

PERSONAL ENJOYMENT



Just imagine.....sitting back.....relaxing.....lifting a glass to your lips and surrendering yourself to the unique pleasures of a fine wine matured to perfection!

INSURANCE



To give you complete peace of mind, The Bergkelder Vinoteque Wine bank insures all the wines entrusted to its keeping.

UNIQUE NO-LOSS TASTING



You are invited to visit The Bergkelder Vinoteque (by prior arrangement) once a year so that you may taste your wine as it matures in the mountain cellar. And - here's the best part - the wine drawn for tasting is not from your stock! (If you tasted at home, how much wine do you think would be left by the time it reached maturity?). At The Bergkelder Vinoteque, your wine is reserved for you until it is at its absolute peak. As a Vinoteque member you are invited to make use of our exclusive Laszlo room in which to taste your wine collection with up to five friends, family or business colleagues.

FREE DELIVERY



No charge is made for delivery anywhere in South Africa even after years of maturation. You simply contact us when you want your wine released. We will courier your wines to you, completely free of charge, to your physical- or work address. By prior arrangement, your wine may also be collected directly from The Bergkelder Vinoteque in Stellenbosch.

EASE OF PURCHASE



Simply fill in one of our regular wine offers and fax or e-mail it to us, contact us directly on 021 8098280 or buy directly from our website on www.vinoteque.co.za. You can have the wine delivered immediately or choose to leave it in our capable hands for further maturation.

FREE TRANSFER



Should you wish, your wine may also be transferred to family, friends and business associates - anyone you choose. There is no charge for this service, you just supply the name and address details of the recipient.

GIFTS



What more thoughtful gift can there be than a case of carefully selected vintage wine? All you do is send us the details and we effect the transfer free of charge.

GIFTS CERTIFICATE



An exclusive gift certificate is available free of charge on request. This notifies the recipient that a quantity of wine has been transferred to his or her name and is being cared for on their behalf in the safety of Bergkelder Vinoteque cellar.

MATURATION FEE



For an nominal annual fee your wine receives the finest care available in the best possible conditions.

WORTHWHILE "LIQUID" INVESTMENT



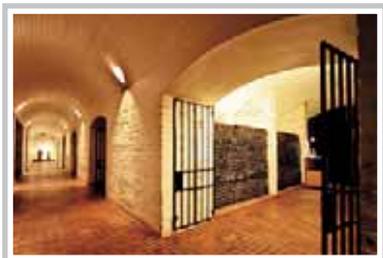
Well-selected, perfectly matured wines are an undoubted investment in a quality lifestyle.

VINOTÈQUE STOCK INFORMATION



All records of wine maturing in the Vinoteque cellars on behalf of members are computerised. So, if you want an update of your stock list, it can be accessed at a moment's notice. Just phone us on 021 8098280 or send an e-mail to info@vinoteque.co.za

SECURITY



Should burglars ever break into your home, they can't lay a finger on your stock of fine wines still cradling in the safety of The Bergkelder Vinoteque Wine Bank.



Recognised as one of the world's five major wine auctions, the annual Nederburg Auction is the premier wine event of the year, where wine connoisseurs and winemakers meet to partake in and celebrate the best that South Africa has to offer. The Nederburg Auction is the ideal opportunity for buyers to purchase stellar wines, many of them rare and only available in extremely limited quantities, and nowhere else on the open market. Contact the Vinoteque for more information.



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